VICE PRESIDENT FOR DEVELOPMENT AND ALUMNI RELATIONS

The University at Buffalo (UB) seeks a richly experienced, highly accomplished, and dynamic individual to lead its fundraising and alumni engagement efforts as its next Vice President for Development and Alumni Relations. Among the primary responsibilities of the vice president will be to help foster the culture of philanthropy that is critical to enhancing the university’s mission of excellence, to lead the university in its next capital campaign, and to strengthen the university’s alumni programs and engagement worldwide. Reporting directly to the president, the vice president will serve as the university’s senior officer for development and alumni relations, and will work closely with all senior university leadership and volunteers to guide the work of philanthropy at UB.

UB is the largest and most comprehensive university in the State University of New York (SUNY) system and is SUNY’s primary center for professional education and training. Under the university’s long-term strategic plan and vision, UB 2020, academic excellence is the university’s first priority and fundamental value. A member of the preeminent Association of American Universities, UB enrolls more than 29,000 students in over 300 academic programs at the baccalaureate, masters, professional and doctoral levels in its 12 decanal units, and is one of the most internationalized public universities in the country.

The successful candidate will be a seasoned, senior, and experienced development executive in higher education, with demonstrated experience and leadership skills in a complex, demanding, and fast-paced environment, ideally at a research-intensive university. He or she will have a proven record as a highly successful fundraiser, having played a critical role in generating six-to-eight figure gifts, and will have experience in planning, implementing or leading a successful comprehensive capital campaign. In addition the candidate must demonstrate a proven ability to lead and manage a large and high-functioning advancement program, including the capacity to generate and implement clear goals, procedures, systems and priorities.

Application procedures

UB invites nominations of and applications from exceptionally well-qualified individuals for this position. The university is being assisted in this search by the firm of Ming, Finseth, Peeps & Associates. Please direct nominations and applications via e-mail (MS Word or PDF attachments strongly preferred) to: info@mfpsearch.com. Applicants are requested to provide an electronic version of their resume, along with a brief cover letter explaining their interest in the position.

To ensure full consideration, materials should be received as soon as possible. Review of nominations and applications for the position will commence immediately and continue until the position is filled. References will not be contacted without the prior knowledge and approval of the candidate. The search will be conducted in strict confidence until an appointment is made and announced.

The University at Buffalo is an equal opportunity/affirmative action employer dedicated to the goal of building a culturally diverse and pluralistic university community committed to teaching and working in a multicultural environment. Potential applicants who share this goal are encouraged to apply.