

BUFFALO FUND: ACCELERATOR - Full Proposal Scoring Sheet

Scoring: 1 = Weak; 2 = Good; 3 = Best

Reviewer Name: _____

The focus of the Pre-Proposal stage was to select projects with a clear and viable market opportunity. Approximately 10 are invited to submit Full Proposals and up to 7 of those will be funded. Since the majority of projects will be funded, the role of the External Review Committee at the Full Proposal stage is focused on identifying those 'few' projects that have more commercialization risk at this stage (technical, project feasibility, market, regulatory, intellectual property, funding) compared to the 'majority' of projects that will be funded. For those projects recommended for funding, the External Review Committee is asked to help refine the project plan, if necessary, to ensure it is focused on key milestones that will lead to the next stage of commercial development.

Project Title	SCORE	COMMENT
1. Problem/Need: The market problem or need is clear and well supported. Companies, venture firms and/or individuals would be motivated to invest in a viable solution.	-	
2. Solution: The proposed solution meets the market problem/need with features/benefits that are validated.	-	
3. Technical Feasibility: The research and development conducted to date, by both the Project Team and others in the field, support the technical feasibility of the proposed solution.	-	
4. Intellectual Property: Intellectual property risks and opportunities have been reasonably assessed and addressed.	-	
5. Market Potential: The product/service is well defined and has competitive advantages in significant and growing market(s).	-	
6. Project Plan and Budget: The project plan will help to either: a) facilitate the formation of an investable startup company that will further develop and commercialize the technology, and/or b) enable an innovation to become more attractive for licensing and/or partnering with established companies.	-	
7. Project Team: The Project Team has the experience and expertise needed to complete the Project Plan.	-	
TOTAL SCORE	-	

Opportunities: Identify any opportunities not considered by the applicant.

Risks: Identify any significant risks (e.g. market, competition, business model, regulatory) that would limit the commercial potential.