



## Innovation Hub (IHUB) External Experts

# Use your passion to help grow Buffalo's innovation economy

## Who are Innovation Hub Experts?

- Successful entrepreneurs who know how to translate technology from research labs into the marketplace.
- Service providers who have experience working with startup companies tackling strategic and tactical issues related to regulatory planning, compliance grant writing, due-diligence preparation among others.
- Successful business people who live in Western New York or have strong ties to our community and/or one of our institutions.

## Why volunteer?

There are many opportunities to get connected and involved with helping startups and growing Western New York's innovation economy. From entrepreneurs in residence (EIRs), subject matter experts (SME's), and mentors, you can make a difference for startups looking for help from experts, like you.

## ELIGIBILITY & REQUIREMENTS

### Entrepreneurs In Residence (EIR)

Applicants with a demonstrated history of success in entrepreneurial start-ups and commercialization of technology are encouraged to apply. We anticipate contracting with a life-sciences EIR and a physical sciences EIR. We anticipate a varied and flexible schedule with an average time commitment of approximately 20 hours per week.

### Subject Matter Experts (SME)

Altruistically motivated, mission driven and passionate about developing the next generation of entrepreneurs.

Expert knowledge of FDA regulatory planning; SBIR grant writing and postaward financial management; financial modeling; due-diligence preparation; Design for Excellence (DFx) support.

### Mentors

Provide expertise to select portfolio companies in many ways, including: Programs, such as I-Corps, through incubator office hours or with specific startups as part of an advisory team.

Great listeners/questioners who are willing to open their strong networks and who advise with a patient and empathetic style.