

# Frank E. Tutzauer

*Curriculum Vitae*  
May 4, 2024

*Department of Communication*  
*University at Buffalo*  
*Buffalo, NY 14260*  
*(716) 645-1506*

*comfrank@buffalo.edu*

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## Education

Post-doctoral course work, Bowling Green State University, 1986-1987  
Topics: Algebraic and Differential Topology

PhD, Northwestern University, 1985  
Major: Communication Studies  
Dissertation: The Dynamics of Bargaining in Settings with Integrative Potential

MA, Northwestern University, 1984  
Major: Communication Studies  
Thesis: Bargaining Range and Joint Authority as Antecedents of Negotiation Behavior

BS, Southwestern College, 1981  
Major: Mathematics  
Minor: Speech

## Employment

Department of Communication  
State University of New York at Buffalo, Buffalo, NY 14260  
Department Chair, 1999-2001, 2006-2007  
Associate Professor, 1995-present  
Assistant Professor, 1990-1995  
Clinical Assistant Professor, 1989-1990  
Research Assistant Professor, 1988-1989  
Visiting Assistant Professor, 1987-1988

Department of Interpersonal and Public Communication  
Bowling Green State University, Bowling Green, OH 43403  
Assistant Professor, 1985-1987

Department of Communication Studies  
Northwestern University, Evanston, IL 60201  
Graduate Research Assistant, 1981-1984

National High School Institute  
Northwestern University, Evanston, IL 60201  
Lab Leader, summers 1982-1984

## Publications and Presentations

- **Refereed Publications** [\*indicates student co-author]

Feeley, T. H., & Tutzauer, F. (2021). The faculty hiring network for PhD-granting communication programs. *Scientometrics*, 126, 3983-4003.

Tutzauer, F. (2018). Transitive indifference graphs. *Communication & Science Journal*. Available at <http://www.galileoco.com/comSciJliterature/TransitiveIndifferenceGraphs.pdf>

Tutzauer, F., & Feeley, T. H. (2017). Network analysis and health and risk messaging. *Oxford Research Encyclopedia of Communication*. Available at <http://communication.oxfordre.com/view/10.1093/acrefore/9780190228613-e-0228613.001.0001/acrefore-9780190228613-e-361?rskey=MSgfvA&result=53>.

\*Griffin, D. J., Bolkan, S., Holmgren, J. L., & Tutzauer, F. (2016). Central journals and authors in communication using a publication network. *Scientometrics*, 106, 91-104.

Zarefsky, D., Miller-Tutzauer, C., & Tutzauer, F. E. (2014). Reagan's safety net for the truly needy: The rhetorical uses of definition. In D. Zarefsky, *Political argumentation in the United States: Historical and contemporary studies* (pp. 365-374). Philadelphia, PA: John Benjamins. [Reprint of refereed article originally appearing in *Central States Speech Journal*.]

Zarefsky, D., Tutzauer, F. E., & Miller-Tutzauer, C. (2014). The self-sealing rhetoric of John Foster Dulles. In D. Zarefsky, *Political argumentation in the United States: Historical and contemporary studies* (pp. 209-220). Philadelphia, PA: John Benjamins. [First time publication of a refereed paper presented to the Speech Communication Association.]

Tutzauer, F. (2013). A family of affiliation indices for two-mode networks. *Journal of Social Structure*, 14(2), 1-19. Available at <http://www.cmu.edu/joss/content/articles/volume14/Tutzauer.pdf>.

\*Lackaff, D., \*Kozey, R., & Tutzauer, F. (2011). An agent-based model of turnover in a nonprofit organization. *Communication & Science Journal*. Available at <http://www.galileoco.com/comSciJ/comSciJ.asp>

Tutzauer, F., & \*Elbirt, B. (2009). Entropy-based centralization and its sampling distribution in directed communication networks. *Communication Monographs*, 76, 251-375. JIF: 2.54. Ranking: 2/72.

\*Marshall, H. M., \*Reinhart, A. M., Feeley, T. H., Tutzauer, F., & \*Anker, A. (2008). Comparing college students' value-

- outcome-, and impression-relevant involvement in health-related issues. *Health Communication*, 23, 171-183. JIF: 0.97. Ranking: 30/72
- \*Reinhart, A. M., \*Marshall, H. M., Feeley, T. H., & Tutzauer, F. (2007). The persuasive effects of message-framing in organ donation: The mediating role of psychological reactance. *Communication Monographs*, 74, 229-255. JIF: 2.54. Ranking: 2/72
- Tutzauer, F. (2007a). Entropy as a measure of centrality in networks characterized by path-transfer flow. *Social Networks*, 29, 249-265. JIF: 2.93. Ranking 6/137 (Sociology).
- Tutzauer, F. (2007b). A matrix approach to generalizing Axelrod-type tournaments. *Journal of Mathematical Sociology*, 31, 249-266. JIF: 0.68. Ranking: 78/137 (Sociology).
- Tutzauer, F., \*Chojnacki, M. K., & \*Hoffmann, P. W. (2006). Network structure, strategy evolution, and the game of Chicken. *Social Networks*, 28, 377-396. JIF: 2.93. Ranking: 6/137 (Sociology).
- Tutzauer, F. (2003). On the sensible application of familywise alpha adjustment. *Human Communication Research*, 29, 455-463. [Invited response to a refereed article.] JIF: 1.84. Ranking: 10/72.
- \*Feeley, T. H., Tutzauer, F., \*Rosenfeld, H. L., & \*Young, M. E. (1997). Cooperation in an infinite-choice, continuous-time Prisoner's Dilemma. *Simulation & Gaming*, 28, 442-459.
- Tutzauer, F. (1993). Toughness in integrative bargaining. *Journal of Communication*, 43, 46-62. JIF: 2.65. Ranking: 3/72.
- Tutzauer, F. (1991). Bargaining outcome, bargaining process, and the role of communication. *Progress in communication sciences*, 10, 257-300.
- Tutzauer, F. (1990). Integrative potential and information exchange as antecedents of negotiation behavior. *International Journal of Conflict Management*, 1, 153-173. JIF: 0.25. Ranking: 62/72.
- Roloff, M. E., Tutzauer, F., & Dailey, W. O. (1989). The role of argumentation in distributive and integrative bargaining contexts: Seeking relative advantage but at what cost? In A. Rahim (Ed.), *Managing conflict: An interdisciplinary perspective* (pp. 109-120). New York: Praeger.
- Tutzauer, F., & Roloff, M. E. (1988). Communication processes leading to integrative agreements: Three paths to joint benefits. *Communication Research*, 15, 360-380. JIF: 2.01. Ranking: 7/72.
- Tutzauer, F. (1987). Exponential decay and damped harmonic oscillation as models of the bargaining process. *Communication Yearbook*, 10, 217-240.

- Tutzauer, F. (1986). Bargaining as a dynamical system. *Behavioral Science, 31*, 65-81. JIF: 0.77. Ranking: 39/89 (Social Science Interdisciplinary).
- Tutzauer, F. (1985). Toward a theory of disintegration in communication networks. *Social Networks, 7*, 263-285. JIF: 2.93. Ranking: 6/137 (Sociology).
- Tutzauer, F. (1984). A catastrophe theory model of child abuse. *Journal of Family Issues, 5*, 321-347. JIF: 1.04. Ranking: 21/38 (Family Studies).
- Zarefsky, D., Miller-Tutzauer, C., & Tutzauer, F. E. (1984). Reagan's safety net for the truly needy: The rhetorical uses of definition. *Communication Studies, 35*, 113-119.

- **Conference Proceedings** [\*indicates student co-author]

- Tutzauer, F. (2011). Embeddedness in affiliation networks. [Abstract]. Proceedings of the International Sunbelt Social Network Conference. Available at [http://www.insna.org/PDF/Sunbelt/31\\_AbstractPDF.pdf](http://www.insna.org/PDF/Sunbelt/31_AbstractPDF.pdf)
- Tutzauer, F. , \*Hoffmann, P. W., & \*Chojnacki, M. K. (2003). Network structure and strategy evolution in the game of Chicken. [Abstract]. Proceedings of the International Sunbelt Social Network Conference. *Connections, 25*, 84.
- Tutzauer, F. (1993). Statistical comparison of communication networks. *Progress in communication sciences, 12*, 95-110.
- Tutzauer, F. (1990). Triadic comparisons of communication networks. [Abstract]. Proceedings of the Sunbelt Social Network Conference. *Connections, 13*, 30.

- **Book Chapters** [\*indicates student co-author]

- Tutzauer, F. (2015). Integrative negotiation strategies. In C. R. Berger & M. E. Roloff, *International encyclopedia of interpersonal communication*. Wiley-Blackwell.
- Tutzauer, F., \*Kwon, K. H., & \*Elbirt, B. (2011). Network diffusion of two competing ideas: An application of agent-based modeling. In A. Vishwanath & G. A. Barnett (Eds.), *The diffusion of innovations: A communication science perspective* (pp. 145-163). New York: Peter Lang.
- Tutzauer, F., & \*Palazzolo, E. T. (2005). Self-organization in the infinite-choice Prisoner's Dilemma. In G. A. Barnett & R. Houston (Eds.), *Advances in self-organizing systems*, (pp. 87-103). Cresskill, NJ: Hampton Press.

- Tutzauer, F. (1997). Chaos and organization. In G. A. Barnett & L. Thayer (Eds.), *Organization communication: Emerging perspectives* (vol. 5, pp. 213-227). Norwood, NJ: Ablex.
- \*Feeley, T. H., & Tutzauer, F. (1997). Communication, cooperation, and the Prisoner's Dilemma. In T. Jacobson & C. O'Donnell (Eds.), *Readings in communication science* (pp. 23-35). Buffalo, NY: Dept. of Communication, The University of Buffalo.
- Tutzauer, F. (1992). The communication of offers in dyadic bargaining. In L. L. Putnam & M. E. Roloff (Eds.), *Communication and negotiation* (pp. 67-82). Newbury Park, CA: Sage.
- Tutzauer, F. (1990). Communication and the study of bargaining. In J. Woelfel (Ed.), *Readings in communication science* (pp. 33-46). Buffalo, NY: Dept. of Communication, The University of Buffalo.
- Miller-Tutzauer, C., & Tutzauer, F. (1982). Strategic defense: The role of doctrine and its impact on policy. In G. T. Goodnight, *In defense of our nation: A basic overview of the problems involved in U.S. defense policy* (Contemporary Issue Series, pp. 146-164). Skokie, IL: National Textbook.
- Tutzauer, F. (1982). Arms in the etiology of conflict: Theory, research, and policy. In G. T. Goodnight, *In defense of our nation: A basic overview of the problems involved in U.S. defense policy* (Contemporary Issue Series, pp. 74-115). Skokie, IL: National Textbook.

- **Non-Refereed Journals**

- Tutzauer, F. (2002). Real beer brewed in Buffalo. *Zymurgy*, 25(3), 19-21.
- Tutzauer, F. (2002). Testing hydrometer accuracy. *Zymurgy*, 25(2), 49-50.
- Tutzauer, F. (1988). On the near certainty of extremely rare events. *Cincinnatus Society Journal*, 4, 5-8

- **Refereed Conference Presentations** [\*indicates student co-author]

- Feeley, T. H., & Tutzauer, F. (2020, November). The faculty hiring network for PhD-granting communication programs. Paper presented at the annual meeting of the National Communication Association, virtual.
- Tutzauer, F., (2016, June). Testing the significance of degree centralization in small, directed communication networks. Paper presented at the annual meeting of the International Communication Association, Fukuoka, Japan.

Tutzauer, C., & Tutzauer, F. (2015, January). Bringing it all together: "Argumentation and Advocacy" as a cornerstone course in General Education. Paper presented at the annual meeting of the Niagara University International Conference on Teaching and Learning, Niagara Falls, NY.

\*Chojnacki, M. K., & Tutzauer, F. (2011, May). Chaos and human behavior: Decision making in a Prisoner's Dilemma environment. Paper presented at the annual meeting of the International Communication Association, Boston, MA.

\*Kwon, K. H., Barnett, G. A., Stefanone, M. A., & Tutzauer, F. (2011, May). Structural social influence model of Word-of-Mouth (WOM) social organizing on Facebook: A cyber-behavioral experiment. Paper presented at the annual meeting of the International Communication Association, Boston, MA.

\*Kwon, K. H., Stefanone, M. A., Barnett, G. A., & Tutzauer, F. (2011, May). Profiling influentials in Web 2.0: A cyber-behavioral experiment comparing self-designated and observation-based measures of opinion leadership. Paper presented at the annual meeting of the International Communication Association, Boston, MA.

Tutzauer, F. (2011, February). Embeddedness in affiliation networks. Paper presented at Sunbelt XXXI, the annual conference of the International Network for Social Network Analysis, St. Pete Beach, FL.

Tutzauer, F., & \*Elbirt, B. (2007, May). The distribution of entropy-based centralization in sparse, directed networks. Paper presented at the annual meeting of the International Communication Association, San Francisco, CA.

\*Reinhart, A. M., \*Marshall, H. M., Feeley, T. H., & Tutzauer, F. (2007, November). The persuasive effects of message-framing in organ donation: The mediating role of psychological reactance. Paper presented at the annual meeting of the National Communication Association, Chicago, IL.

\*Marshall, H. M., \*Reinhart, A. M., Tutzauer, F., & Feeley, T. H. (2006, November). Comparing college students' value-, outcome-, and impression-relevant involvement in health related issues. Paper presented at the annual meeting of the National Communication Association, San Antonio, TX.

\*Reinhart, A. M., \*Marshall, H. M., Tutzauer, F., & Feeley, T. H. (2006, November). The effects of message-framing on college students' reactions. Paper presented at the annual meeting of the National Communication Association, San Antonio, TX.

Tutzauer, F. (2006, April). Entropy as a measure of centrality in networks characterized by path-transfer flow. Paper presented at

Sunbelt XXVI, the annual meeting of the International Network for Social Network Analysis, Vancouver, Canada.

Tutzauer, F., \*Chojnacki, M. K., & \*Hoffmann, P. W. (2005, May). Communication networks, strategic interaction, and the game of Chicken. Paper presented at the annual meeting of the International Communication Association, New York.

\*Hsieh, R., Tutzauer, C., & Tutzauer, F. (2004, May). Online privacy and security: The discrepancy between online policies and consumer perceptions. Paper presented at the annual meeting of the International Communication Association, New Orleans, LA.

Tutzauer, C., & Tutzauer, F. (2004, May). The relevance of irrelevant anchors in judgment studies. Poster session presented at the annual meeting of the International Communication Association, New Orleans, LA.

Tutzauer, F., \*Hoffmann, P. W., & \*Chojnacki, M. K. (2002, February). Network structure and strategy evolution in the game of Chicken. Paper presented at Sunbelt XXII, the annual meeting of the International Network for Social Network Analysis, New Orleans, LA.

\*Rosenfeld, H. L., & Tutzauer, F. (2000, November). Conflict management styles as a function of communication network role. Paper presented at the annual meeting of the National Communication Association, Seattle, WA.

Tutzauer, F., \*Feeley, T. H., \*Young, M. J., & \*Rosenfeld, H. L. (1996, April). Increased realism in the Prisoner's Dilemma: Introducing infinite-choice and continuous-time into the dilemma. Paper presented at the annual meeting of the Eastern Communication Association, New York.

Tutzauer, F., \*Feeley, T. H., \*Rosenfeld, H. L., & \*Young, M. J. (1996, May). Cooperation in an infinite-choice, continuous-time Prisoner's Dilemma. Paper presented at the annual meeting of the International Communication Association, Chicago, IL.

Tutzauer, F., \*Feeley, T. H., \*Young, M. J. (1995, November). Effects of strategy and framing in an infinite-choice, continuous-time Prisoner's Dilemma. Paper presented at the annual meeting of the Speech Communication Association, San Antonio, TX.

\*Young, M. J., deTurck, M. A., & Tutzauer, F. (1995, November). Effects of gender mix, compliance-resistance, and persuasive objectives on relational affect and compliance-gaining strategies. Paper presented at the annual meeting of the Speech Communication Association, San Antonio, TX.

Tutzauer, F. (1994, November). Offer dynamics in an infinite-choice continuous-time Prisoner's Dilemma. Paper presented at the annual meeting of the Speech Communication Association, New Orleans, LA.

- Tutzauer, F. (1994, February). Statistical distribution of Q-analytic eccentricities. Paper presented at Sunbelt XIV, the annual meeting of the International Network for Social Network Analysis, New Orleans, LA.
- \*Young, M. J., deTurck, M. A., & Tutzauer, F. (1993, May). Relational effects of gender, compliance-resistance, and persuasive objectives. Paper presented at the annual meeting of the International Communication Association, Washington, DC
- Tutzauer, F., & \*Reczek, T. (1992, May). An empirical analysis of fractionated Nash bargaining games. Poster session presented at the annual meeting of the International Communication Association, Miami, FL.
- Tutzauer, F. (1990, June). Conversations as formal languages. Paper presented at the annual meeting of the International Communication Association, Dublin, Ireland.
- Tutzauer, F. (1990, June). Statistically comparing two communication networks. Paper presented at the annual meeting of the International Communication Association, Dublin, Ireland.
- Tutzauer, F. (1990, February). Triadic comparisons of communication networks. Paper presented at the Sunbelt X, the annual meeting of the International Network for Social Network Analysis, San Diego, CA.
- Tutzauer, F. (1989, November). Fractionation in the Nash bargaining scenario: A game-theoretic analysis of a communication strategy. Paper presented at the annual meeting of the Speech Communication Association, San Francisco, CA.
- Tutzauer, F. (1989, May). A statistic for comparing behavioral and cognitive networks. Paper presented at the annual meeting of the International Communication Association, San Francisco, CA.
- Miller-Tutzauer, C., & Tutzauer, F. (1988, June). Negotiation as communication process: An empirical investigation into the SALT I talks. Paper presented at the annual meeting of the International Communication Association, New Orleans, LA.
- Roloff, M., Tutzauer, F., & Dailey, W. O. (1987, June). The role of argumentation in integrative and distributive bargaining. Paper presented at the First International Conference of the Conflict Management Group, Fairfax, VA.
- Tutzauer, F. (1986, November). Integrative potential and information exchange as antecedents of joint benefit in negotiation dyads. Paper presented at the annual meeting of the Speech Communication Association, Chicago, IL.
- Tutzauer, F. (1986, May). Exponential decay and damped harmonic oscillation as models of bargaining process. Paper presented at the annual meeting of the International Communication Association, Chicago, IL.



- Roloff, M. E., & Tutzauer, F. (1985, May). Looking for the golden needle in the haystack: Two tests of competing theories in integrative bargaining. Paper presented at the annual meeting of the International Communication Association, Honolulu, HI.
- Roloff, M. E., Tutzauer, F., Miller-Tutzauer, C., & Finney, J. (1985, May). Deciding about decision rules: Do arguments really make a difference? Paper presented at the annual meeting of the International Communication Association, Honolulu, HI.
- Tutzauer, F. (1984, May). On the use of graph theory in the study of communication networks. Paper presented at the annual meeting of the International Communication Association, San Francisco, CA.
- Tutzauer, F., & Miller-Tutzauer, C. (1984, May). Fractionation as a communication strategy in two-person Nash bargaining games. Paper presented at the annual meeting of the International Communication Association, San Francisco, CA.
- Tutzauer, F. (1984, April). Bargaining range, joint authority, and the communication behavior of negotiators. Paper presented at the annual meeting of the Central States Speech Association, Chicago, IL.
- Tutzauer, F. (1983, November). The Korean armistice negotiations: Level-of-aspiration theory in a naturalistic setting. Paper presented at the annual meeting of the Speech Communication Association, Washington, DC.
- Zarefsky, D., Tutzauer, F. E., & Miller-Tutzauer, C. (1983, November). The self-sealing rhetoric of John Foster Dulles. Paper presented at the annual meeting of the Speech Communication Association, Washington, DC.
- Tutzauer, F. (1983, May). The physical abuse of children: A catastrophe theory model. Paper presented at the annual meeting of the International Communication Association, Dallas, TX.
- Zarefsky, D., Miller-Tutzauer, C., & Tutzauer, F. E. (1982, November). Reagan's safety net for the truly needy: The rhetorical uses of definition. Paper presented at the annual meeting of the Speech Communication Association, Louisville, KY.

- **Scholarly Talks**

Tutzauer, F. (2011, October). Public speaking tips. Presentation to the Teaching and Learning Center, State University of New York at Buffalo, Buffalo, NY.

Tutzauer, F. (2011, September). Effective lectures and presentations. Presentation to the Teaching and Learning Center, State University of New York at Buffalo, Buffalo, NY.

Tutzauer, F. (2011, April). Entropy as a measure of centrality in social networks. Presentation to Industrial and Structural Engineering, State University of New York at Buffalo, Buffalo, NY.

Tutzauer, F. (2000, March). Attractors, strange and simple, in the infinite-choice Prisoner's Dilemma. Presentation to the faculty of the School of Information Studies, State University of New York at Buffalo, Buffalo, NY.

Tutzauer, F. (1991, March). Strategies in bargaining and negotiation. Presentation to the Center for Cognitive Science, State University of New York at Buffalo, Buffalo, NY.

Tutzauer, F., & Miller-Tutzauer, C. (1989, May). Multivariate analysis of variance. Presentation to the SPSS User's Group, State University of New York at Buffalo, Buffalo, NY.

Tutzauer, F. (1988, October). The mediators of integrative bargaining: A discussion of Tutzauer and Roloff (1988). Presentation to the Working Group on Cooperation and Conflict Resolution, State University of New York at Buffalo, Buffalo, NY.

- **Software**

Tutzauer, F. (2020). *ER version 1.0*. [Computer program for generating Erdős-Rényi sampling distributions for testing the significance of triangle number and in- and out-degree centralization.] Department of Communication, State University of New York at Buffalo.

Tutzauer, F. (2011). *Embed version 1.0*. [Computer program for calculating maximum mutual affiliation, first-order affiliation, and left and right tail probabilities for every vertex in an affiliation network]. Department of Communication, State University of New York at Buffalo.

Tutzauer, F. (2005-2006). *Entropy versions 1.0-1.2* [computer program for calculating entropy-based centrality and network centralization]. Department of Communication, State University of New York at Buffalo.

Tutzauer, F. (2005). *Pathfinder versions 1.0-1.3* [computer program for finding all paths in a graph]. Department of Communication, State University of New York at Buffalo.

Tutzauer, F. (2002). *CA version 1.0* [computer program for investigating cellular automata models of strategy evolution in matrix games]. Department of Communication, State University of New York at Buffalo.

Tutzauer, F. (1995). *Orbit version 1.0* [computer program for plotting phase portraits of dynamical systems]. Department of Communication, State University of New York at Buffalo.

Tutzauer, F. (1993). *Qbit versions 1.0-1.1* [computer program for the Q-analysis of relational data]. Department of Communication, State University of New York at Buffalo.

Tutzauer, F. (1993). *Qbit INSTALL* [computer program]. Department of Communication, State University of New York at Buffalo.

Tutzauer, F. (1993). *INFPD version 1.0* [computer program for conducting an infinite-choice Prisoner's Dilemma]. Department of Communication, State University of New York at Buffalo.

Tutzauer, F. (1987). *PD* [computer program for conducting a round robin Prisoner's Dilemma tournament]. Department of Communication, State University of New York at Buffalo.

## Grant Activity

Title: Discovering Fundamental Structural and Behavioral Laws of Social Networks  
 Agency: National Science Foundation  
 Period: 1 year (September 1, 2012, to August 31, 2013)  
 Amount: \$100,000  
 Role: Co-Investigator (5% AY effort; 10% Communication Department credit)  
 PI: Alexander Nikolaev (Industrial & Systems Engineering)  
 Status: Funded

## Courses Taught [\*indicates graduate]

Department of Communication, SUNY-Buffalo, 1987-present

- \* Social Network Analysis (6 sections)
- \* Agent-Based Modeling
- \* Communication Theory (2 sections)
- \* Communication Research (2 sections)
- \* Classic Studies (5 sections)
- \* Interpersonal Communication
- \* Spoken Language
- \* Communication and Decision Making (2 sections)
- \* Communication in Conflict (5 sections)
- \* Quantitative Foundations of Communication (20 sections)
- \* Basic Statistics for the Social Sciences (3 sections)

- \* Research Procedures in Communication (2 sections)
- \* Dynamics of Bargaining
- \* Bargaining and Negotiation (2 sections)
- \* Chaos, Catastrophe, and Communication
- \* Chaos, Complexity, and Communication
- \* Foundations of Q-Analysis (2 sections)
- \* Computer Applications in Communication Research Analysis
- \* Statistics I (4 sections)
- \* Statistics II (4 sections)
- Interpersonal Communication (8 sections)
- Interpersonal Communication, Singapore (4 sections)
- Social Network Analysis (4 sections)
- Social Network Analysis, Singapore (14, sections)
- Conflict Theory (14 sections)
- Conflict Theory, Singapore (8 sections)
- Conflict Theory, Honors Seminar
- Advanced Interpersonal Communication (6 sections)
- Analysis of Face-to-Face Communication (18 sections)
- Conflict Resolution (6 sections)
- Senior Honors Seminar (2 sections)
- Department of Interpersonal and Public Communication, Bowling  
Green State University, 1985-1987
- \* Organizational Conflict
- \* Introduction to Graduate Research
- \* Communication and Family Violence
- \* Network Analysis
- Human Communication (9 sections)
- Department of Communication Studies, Northwestern University,  
1981-1985
- Interpersonal Communication
- Argumentation and Debate
- Theories of Mass Communication (TA)
- Philosophy of Language and Communication (TA)
- National High School Institute, Northwestern University, 1982-1984
- Statistics (3 sections)
- Research Methods (2 sections)
- Logic
- Conflict Theory
- Analyzing and Resolving Arguments
- Department of Natural Sciences, Southwestern College, 1980-1981
- College Algebra (TA)

## Research Supervision

- **Undergraduate**

Bland, Marissa, Dor, Chris, Fonseca, Frank, & Kwan, Hyucksoo. *Prisoner's Dilemma Tournament with Side Payments*. Poster presented at the Celebration of Academic Excellence, SUNY-Buffalo, 2011.

Cheah, Calvin, Debnath, Amit, Quinlin, Brian, & Susice, James. *The Strategic Evolution of Strategies*. Poster presented at the Celebration of Academic Excellence, SUNY-Buffalo, 2011.

Coleman, John, Haskell, Amanda, Morrissey, Julia, & Stant, Eitan. *Strategy Death Match*. Poster presented at the Celebration of Academic Excellence, SUNY-Buffalo, 2011.

Devine, Kyle, Kuchera, Peter, & Peterson, Chris. *Network Structure and Cooperation*. Poster presented at the Celebration of Academic Excellence, SUNY-Buffalo, 2011.

Davidson, Ali, Gendelman, Simon, Lynn, Jennifer, Michaelsen, Diane, & Yeh, Denny. *Evolutionary Fitness and Strategic Dynamics in the Game of Chicken*. Poster presented at the Celebration of Academic Excellence, SUNY-Buffalo, 2008.

Desrayaud, Nathalie, Diehl, Tom, DiPaola, Ben, & Haas, Sarah. *Conflict and Cooperation: Strategic Evolution in Various Matrix Games*. Poster presented at the Celebration of Academic Excellence, SUNY-Buffalo, 2005.

Cooke, Kevin. *QANAL, A FORTRAN Program for the Q-Analysis of Relational Data*, SUNY-Buffalo, 1991-1992.

- **Masters (Chair)**

Zhao, Wenxu. *Guilt as a Mediator in the Legitimization of Paltry Favors*. SUNY-Buffalo, 2021.

Hallman, Paul. *Strategic Evolution of Fitness and Imitation in Spatial Games*. SUNY-Buffalo, 2015.

Desrayaud, Nathalie. *Gender and Conflict Style*, SUNY-Buffalo, 2008.

Whitehead, Sarah. *Relational Maintenance for Nonvoluntary Dislike Relationships*, SUNY-Buffalo, 2006.

Palmieri, Elizabeth O. *What Impact Does Personality Type Have on Preference for Computer-Mediated Communication?* SUNY-Buffalo, 2004.

Hoffmann, Pauline. *Strategy Evolution in the Game of Chicken in a Cellular Automaton*, SUNY-Buffalo, 2003.

Toomey, Matt. *Simulating the Diffusion of Culture: A Network Theoretic Approach to Innovation Diffusion and Robert Axelrod's Dissemination of Culture Model*, SUNY-Buffalo, 2003.

Brzozowski, Stephanie. *"Get My Pitch Up:" Do Violent and Misogynistic Music Lyrics Encourage Aggression in Male Listeners?* SUNY-Buffalo, 2001.

Chojnacki, Margaret. *Cultural Differences in Game Theory: Proposed Variability of the Individualist and the Collectivist in Prisoner's Dilemma*, SUNY-Buffalo, 2001.

- Kearns, Jill. *Changes in the Social Networks of Newly Married Couples in Relation to Marital Satisfaction: An Egocentric Network Analysis*, SUNY-Buffalo, 2000.
- Reynolds, Brian. *Truth, Choices and Consequences: The Influence of Sanctioning and Anticipated Negative Consequences on Nonverbal Behavior During Deception*, SUNY-Buffalo, 2000.
- Jowsey, Perry. *Continued Resistance to Persuasive Attempts: The Impact of Relational Intimacy and Noncompliance on Affect*, SUNY-Buffalo, 1999.
- Palazzolo, Edward. *The Neglected Group: Effects of Strategy and Goal Salience on Cooperation and Outcome in a Prisoner's Dilemma*, SUNY-Buffalo, 1999.
- Rosenfeld, Heather. *Small Group Conflict Networks, Satisfaction, and Success*, SUNY-Buffalo, 1996.
- Eson, Marc. *Innovative Networking between Urban Planners and Creative Professionals and the Reduction of Greater Technological Change*, SUNY-Buffalo, 1993.
- Polanski, Karen M. *Television Viewing and Black Children's Self-Concept*, SUNY-Buffalo, 1990.

- **Masters (Committee)**

- Barcia-Varno, Natalie M, *Deceitful Disposition: Unveiling Links Between Personality and Deception*, SUNY-Buffalo, in progress
- Yan, Zhuohui, *Revisiting the Matilda Effect in Communication Journals: A Citation Analysis of Journal of Applied Communication Research, Communication Education, and Communication Theory*, SUNY-Buffalo, 2020
- Anker, Ashley. *Influencing Intentions to Donate Blood: The Use of Threat and First-Person Effects*, SUNY-Buffalo, 2007.
- Hurley, Carolyn. *Countermeasures to deception and ironic effects: How much control do we have?* SUNY-Buffalo, 2007.
- Kim, Hyekyung. *Usability and Effectiveness Evaluation of a Course-Advising Chat Bot*, SUNY-Buffalo, 2007.
- Kwon, Kyounghee. *Assessing Semantic Equivalence for Shared Understanding of International Documents: An Application of Semantic Network Analysis to Multilingual Translations of the Universal Declaration of Human Rights*, SUNY-Buffalo, 2007.
- Ayers, Stephanie. *The Impact of the Number of Leaders on Group Member Satisfaction*, SUNY-Buffalo, 2006.

- Piotrowski, Christopher. *How the GRE is Used for Graduate Admissions in Communication*, SUNY-Buffalo, 2006.
- Stofko, Connie Oswald. *Formative Research on Efficacy of a Parent Newsletter*, SUNY-Buffalo, 2005.
- Vincent, Donald. *Exploring College Students' Family Discussion About Organ and Tissue Donation*, SUNY-Buffalo, 2005.
- Brady, Robert. *The Uses and Gratifications Perspective: Applications for Studying the Internet*, SUNY-Buffalo, 2004.
- Reinhart, Amber Marie. *Americans' Self-Reported Use of the Internet to Access Health Information: A Systematic Review of the Literature*, SUNY-Buffalo, 2004.
- Colella, Elizabeth. *From An American Family to The Osbournes: An Analysis of Reality Television and Its Cultural Ramifications*, SUNY-Buffalo, 2003.
- Le, Ngoc M. *On-Line Survey Action Plan*, SUNY-Buffalo, 2003.
- Hung, Hsiao-Yun. *Public Broadcasting Service in Taiwan: An Inquiry into PTS Programming*, SUNY-Buffalo, 2002.
- Lin, Yi-Chun. *A Study of Training on Deception Detection: The Effects of the Specific Six Cues Versus Heuristics on Deception Detection Accuracy*, SUNY-Buffalo, 1999.
- Lusby, David. *Effects of Motivation to Lie and Sanctioned Deception on the Accuracy of Observers' Veracity Judgments*, SUNY-Buffalo, 1999.
- Wang, Shao-Jung. *The Role of Media in the Linkage between U.S. Foreign Policy and Public Opinion*, SUNY-Buffalo, 1999.
- Chen, Wei-wei. *The Effects of Multiple Role Models and Involvement on Compliance with Safety Recommendations*, SUNY-Buffalo, 1998.
- Liang, Hsiao-hua. *Relational Effects of Gender, Compliance-Resistance, and Motivation*, SUNY-Buffalo, 1998.
- Matta, Neeti K. *Better Business Bureau Member Retention Plan*, SUNY-Buffalo, 1997.
- Ping, Doug. *Extending an Information Processing Model of Persuasion to Televised Political Advertising*, SUNY-Buffalo, 1997.
- Cheng, Hung-Chang. *A Study of Baseline Familiarity on Deception Detection: Effects of Rehearsal and Consequence for Lying*, SUNY-Buffalo, 1996.
- Hsu, Ya-Ping. *The Effects of Involvement and Fear Arousing Product Warning*, SUNY-Buffalo, 1996.

Lee, Oh Hyeon. *A Study of News Decodings: Applying Q-methodology to Decoding Study*, SUNY-Buffalo, 1996.

Lin, Hui-ling. *Effects of Issue-Involvement, the Type of Appeal, and Source-Expertise on Persuasion*, SUNY-Buffalo, 1996.

Wang, Hau-Jeng. *The Influence of Receivers' Involvement and the Effect of Role Model on Fear-Arousing Warning Messages*, SUNY-Buffalo, 1996.

Yin, Hui-chuan. *The Effects of Mood on Attitude Change*, SUNY-Buffalo, 1996.

Chen, Wen-chen. *Effects of Fear-Arousing Messages and Situational Cues on Warning Compliance*, SUNY-Buffalo, 1995.

Chih, I-Hua. *The Effects of a Role Model on Product Users' Safety Compliance*, SUNY-Buffalo, 1995.

Rutkowski, Lori A. *The Effects of Information Processing Objectives and Modality on Persuasion*, SUNY-Buffalo, 1992.

Pervin-Dixon, Lisa. *Nursing and Sexuality: Experiences Nurses Report in the Area of Sexuality with Patients who may have had Sexual Function Altered*, BGSU, 1987.

- **PhD (Chair)**

Mertel, Max. *Message Framing and Reactions: An Examination of Alpine Sports*. SUNY-Buffalo, 2020.

Claes, Nathan. *Simplification, Classification, and Network Behaviors in Game Theory*, SUNY-Buffalo, 2012.

Kozey, Ryan. *The Impact of Social Support and Organizational Commitment on Network Centrality and Job Satisfaction in a Faith-Based, Nonprofit Organization*, SUNY-Buffalo, 2008.

Hoffmann, Pauline. *Safety in Numbers and Power in Determining Strategy Evolution in the Game of Chicken*, SUNY-Buffalo, 2007.

Chojnacki, Margaret. *Efficiency of Cooperation in a Prisoner's Dilemma: The Impact of Social, Biological, and Environmental Evolution in a Cellular Automaton*, SUNY-Buffalo, 2005.

Rosenfeld, Heather. *Conflict Management Styles and Communication Network Role and Position*, SUNY-Buffalo, 1999.

Winokur, Miriam. *The Effects of Gender in the Relational Communication of Negotiation Dyads*, SUNY-Buffalo, 1998.

Chen, Ting-yu. *A Structural Analysis of AIDS Talk in Internet Newsgroups and Interpersonal Communication*, SUNY-Buffalo, 1997.



Egan, Michele A. *Multiple Phases in Bona Fide Groups: An Investigation of Markov Defined Phases in Committee on Special Education Decision-Making Groups*, SUNY-Buffalo, 1997.

- **PhD (Committee)**

Yan, Zhuohui. *Do I Dare Make a Request? An Exploration of Underestimation of Compliance Effect*. SUNY-Buffalo, in progress.

Khopkar, Sushant. SUNY-Buffalo (Industrial & Systems Engineering), in progress.

Dolan, Emily. *Supportive Communication as a Means of Emotion Regulation: Examining Message Features of Supportive Communication and Motivations for Sharing Emotion*. SUNY-Buffalo, 2017

Kim, Kitae. *Transportation Lowers Resistance to Persuasive Narratives: Understanding the Roles of Identification and Perceived Persuasive Intent in Narrative Persuasion*. SUNY-Buffalo, 2015.

Allen-Catellier, Jennifer. *Understanding the Effects of Emotion on Information Seeking and Health Behaviors: Improving communications to Promote Healthy Lifestyles*, SUNY-Buffalo, 2012.

Loporcaro, Joseph. *The "Hardcore" Scorecard: Defining, Quantifying, and Understanding "Hardcore" Video Game Culture*, SUNY-Buffalo, 2012.

Widener, Michael. *Modeling the Dynamic Complexities of the Urban Food Environment to Improve Access to Healthy Foods*, SUNY-Buffalo (Department of Geography), 2012

Harrigan, John. *Relationship Between Nonverbal Immediacy and Cognitive Learning is Partially Mediated by Affective Learning*, SUNY-Buffalo, 2011.

Moon, Shin-Il. *The Influence of Norms on Music Downloading Intentions: Three Studies*, SUNY-Buffalo, 2011.

Ducey, Marsha. *Newspaper Journalism in a Time of Industry Change: An Evaluation of the Current State of the Watchdog Role of Print Journalists*. SUNY-Buffalo, 2011.

Aragona, David. *Using Behavior to Determine Hostile Intent in a Security Checkpoint Context: Do Liars Betray Ill Intent Through Incongruent and Referential Behavior?* SUNY-Buffalo, 2011.

Chung, Chung Joo. *The Geography of Global Internet Hyperlink Networks and Their Contents*, SUNY-Buffalo, 2011.

- Akey, Jessica. *The Perceived Value of Social Supportive Practices for Individuals Managing Eating Disorders*, SUNY-Buffalo, 2010.
- Battleson, Brenda. *A Network Analysis of the American Library Association: Defining a Profession*, SUNY-Buffalo, 2010.
- Kwon, Kyounghee. *A Network Approach to Web 2.0 Social Influence: The Influentials, Word-of-Mouth (WOM) Effect, and the Emergence of Social Network on Facebook*, SUNY-Buffalo, 2010.
- Lim, Dongjin. *Effect of Descriptive Norms on Online Mobilization*, 2010.
- Vincent, Donald. *Examining Religious Leaders' Communication about Organ Donation*, 2010.
- Chen, Hao. *Procedures for Precise Analysis of Cognitive Processes: The Structure of Emotional Processes*, SUNY-Buffalo, 2009.
- Kang, Sinuk. *In and Out and Up and Down: Camera Perspectives and Perceived Truthfulness*, SUNY-Buffalo, 2009.
- Jun, Seung Joon. *The Structure of Global Media Markets: Network Analysis of International Media Trades*, SUNY-Buffalo, 2009.
- Lee, Sungjoon. *Understanding Knowledge Flow Dynamics in Communication: A Citation Network Analysis of Core Journals and its Relations to Other Types of Network Analysis*, SUNY-Buffalo, 2008.
- Lim, Yon Soo. *Persuasive Message Strategy for International Development Campaigns (IDCs): A Theoretical Application of the Galileo Spatial-Linkage Model*, 2008.
- Sears, Elizabeth. *The Impact of Downsizing on Long-Term Employees' Sense of Self*, SUNY-Buffalo, 2008.
- Hellmann, Boris. *Hooking-Up Online: Self-Disclosure and the Presentation of Self in Alternative Online Personals*, SUNY-Buffalo, 2007.
- Kim, Jang Hyun. *A Social Network Analysis of the United States Senate: Focusing on the Issue and Hyperlink Structure*, SUNY-Buffalo, 2007.
- Marshall, Heather. *The Use of Multidimensional-Scaling in the Assessment of College Students' Attitudes toward Organ Donation*, SUNY-Buffalo, 2006.
- Reinhart, Amber. *Comparing the Persuasive Effects of Narrative versus Statistical Messages: A Meta-Analytic Investigation*, SUNY-Buffalo, 2006.
- Swanton, Kim-Alla. *Divided We Stand: A First-Person Analysis of Prejudice, Hate, and Prisons*, SUNY-Buffalo, 2006.

- Hsieh, Raymond. *The Influence of Privacy and Security on Respondents' Trust and Participation in E-Surveys*, SUNY-Buffalo, 2004.
- Williams, Vivian. *Active Audience Perspectives in Usenet Soap Opera Newsgroups: A Preliminary Investigation of Agenda Setting, Opinion Leadership, and Flow Theories*, SUNY-Buffalo, 2004.
- Jørgensen, Peter. *Continuous Analysis of Streaming Internet Text by an Artificial Neural Network*, SUNY-Buffalo, 2002.
- Liao, Hsiang-Ann. *Communication and Political Socialization: The Case of Kids Voting Western New York*, SUNY-Buffalo, 2002.
- Choi, Junho. *The Structure of Global Communication Traffic: A Network Analysis of the Internet Backbone and Air Transport Networks*, SUNY-Buffalo, 2002.
- Park, Han Woo. *Examining Hyperlink Networks among Web Sites: Interorganizational Network Perspective*, SUNY-Buffalo, 2002.
- Vishwanath, Arun. *Cross-Cultural Differences in Online Auctions*, SUNY-Buffalo, 2001.
- Murero, Monica. *E-LIFE: Internet Effects on the Individual and Social Change*, SUNY-Buffalo, 2001.
- Harsztrak, Janet. *The Effects of Using Information Processing Objectives and Repetition in Health Education Pamphlets*, SUNY-Buffalo, 1999.
- Dahlberg, John. *A Content Analysis and Comparison of Message Attributes of Commercials Found During Daytime, Daytime Fringe, and Primetime Television*, SUNY-Buffalo, 1999.
- Derme, Christina. *Time Ordered Effects of Information on Attitude Change*, SUNY-Buffalo, 1999.
- Schrader, Stuart. *The Interconnectedness between: HIV Knowledge Levels, Traditional Male Sex Role Stereotyped Traits, Heterosexual Sexual Scripts and Riskier Sex*, SUNY-Buffalo, 1998.
- O'Donnell, Carol. *Communication in Pharmacy Practice: Self-Perceived Communication Competence, Willingness to Communicate, Communication Apprehension, and Role Perception*, SUNY-Buffalo, 1997.
- Feeley, Thomas. *Judging Veracity in Interpersonal Communication: The Effects of Conversational Competence, the Truth Bias, and Posture*. SUNY-Buffalo, 1996.
- Marsh, Pam. *A Structural Analysis and Comparison of Issue Content in the Televised Political Advertisements of the 1992 Presidential General Election*, SUNY-Buffalo, 1996.

- Fang, Nien-Hsuan. *The Internet as a Public Sphere: A Habermasian Approach*, SUNY-Buffalo, 1995.
- Jang, Ha-Yong. *Cultural Differences in Organizational Communication and Interorganizational Networks: A Semantic Network Analysis*, SUNY-Buffalo, 1995.
- Young, Melissa. *The Effects of Stress and Coping on Truthful and Deceptive Communication*, SUNY-Buffalo, 1995.
- Fusani, David. *Written Communication as Socio-Cognitive Dialectic: A Multitrait, Multimethod Analysis of Literacy in the Information Age*, SUNY-Buffalo, 1994.
- Cho, Sung Ho. *Patterns of Television Viewing: Predicting Television Viewing Behavior*, SUNY-Buffalo, 1993.
- Yan, Wenjie. *A Q-Analysis of the Changing Image of China in the New York Times from 1949-1988*, SUNY-Buffalo, 1992.
- Chang, Hsiu-Jung. *An Examination of the Diffusion of Innovations: A Mathematical Test of the Adoption and Disadoption Process*, SUNY-Buffalo, 1990.
- Texter, Lynne. *The Effects of Information Processing Objectives and Issue Involvement on Attitudes*, SUNY-Buffalo, 1989.
- Jackson, Faith. *The Influence of Nonverbal Behavior on the Supervisor's Ratings of Interpersonal Skills of Student Speech-Language Clinicians*, BGSU, 1987.
- Lehman, Kris. *A Study of the Anti-Smoking Campaign*, BGSU, 1987.
- Mohsen, Raed. *The Communicative, Persuasive, and Agitational Aspects of Revolutionary Terrorism*, BGSU, 1987.
- Neumann, David. *Intrapersonal Communication: Imaging as a Technique for Reducing Communication Apprehension*, BGSU, 1987.
- Ruddick, Thomas. *Speech Education in the American Community College*, BGSU, 1987.
- Schneider, David. *The Development of a Communication Satisfaction Scale to Evaluate Doctor-Patient Relations*, BGSU, 1987.

## Service

- **Professional Memberships and Activities**

Member, Peace Science Society (International)

Member, International Network for Social Network Analysis

Member, Triple Nine Society

Editorial board, *Argumentation & Advocacy*, 1997-2001, 2004-2013

Editorial board, *Communication & Science Journal*, 2011-2108

Editorial board, *Human Communication Research*, 2000-2003, 2005-2006

Editorial board, *Progress in Communication Sciences*, 1993-2004

Editorial board, *Social Networking*, 2012-2014, 2020-2021

Reviewer, *Argumentation & Advocacy*, 1997-2012

Reviewer, *British Journal of Social Psychology*, 1997

Reviewer, *Communication & Science Journal*, 2018

Reviewer, *Communication Methods and Measures*, 2008, 2019

Reviewer, *Communication Monographs*, 1989-1992, 2001-2004, 2007-2009, 2015-2016

Reviewer, *Communication Research*, 1990-1994, 2008-2009, 2011-2012, 2017-2018, 2020

Reviewer, *Communication Theory*, 1992-1993, 2007, 2009, 2011

Reviewer, *Electronic Journal of Communication*, 2011.

Reviewer, *Entropy*, 2010, 2020

Reviewer, *Environmental Communication*, 2021.

Reviewer, *Health Communication*, 2013, 2017-2018, 2020-2021

Reviewer, *Human Communication Research*, 1994, 1998, 2000-2007, 2012, 2014

Reviewer, *International Journal of Conflict Management*, 1990-1994, 2005-2007, 2017

Reviewer, *Journal of Communication*, 1993

Reviewer, *Journal of Complex Networks*, 2017

Reviewer, *Journal of Health Communication*, 2016

Reviewer, *Journal of Social Structure*, 2011

Reviewer, *Network Science*, 2014-2015

Reviewer, *Simulation & Gaming*, 2013

Reviewer, *Social Network Analysis and Mining*, 2014-2015, 2018-2020

Reviewer, *Social Networking*, 2012-2013

Reviewer, *Social Networks*, 2006-2008, 2011

Reviewer, Ablex Publishing, 1990

Reviewer, Hampton Press, 1996

Reviewer, Wiley-Blackwell, 2013, 2015

Critic, Measurement Issues in Information Systems, ICA, 1990

Reviewer, Hawaii International Conference on System Science, 2018-2022

Reviewer, Theme Sessions, ICA annual meeting, 2014

Reviewer, Division I - Information Systems, ICA annual meeting, 1990, 1993

Reviewer, Communication, International Association for Conflict Management annual meeting, 1990

Panel chair, Cognitively Speaking, ICA annual meeting, 1989

Panel chair, The Prisoner's Dilemma and Interpersonal Communication Processes, ECA annual meeting, 1996

Panel chair, Evolution and Transitions in Networks, Sunbelt XXII, 2002

Panel chair, 2-Mode Networks, Sunbelt XXXI, 2011

- **University Service**

Graduate School Executive Committee, SUNY-Buffalo, 1995-1999, 2004-2006

Decanal Review Nomination Committee, SUNY-Buffalo, 2005

Faculty Senate, SUNY-Buffalo, 2002-2003

Faculty Senate Executive Committee, SUNY-Buffalo, 2002-2003

- **School and College Service**

Personnel Committee, School of Informatics, SUNY-Buffalo, 2004-2006

Divisional Committee, School of Informatics, SUNY-Buffalo, 2002-2006

Doctoral Programs Review Task Force, School of Informatics, SUNY-Buffalo, 2005-2006

Vision Task Force, School of Informatics, SUNY-Buffalo, 2005-2006

Committee on the Responsibilities of Academic Program Committees, School of Informatics, SUNY-Buffalo, 2004

Lab Policy Committee, School of Informatics, SUNY-Buffalo, 2002-2003

Promotion and Tenure Planning Committee, School of Informatics, SUNY-Buffalo, 2001-2003

Joint LIS/Communication PhD Planning Committee, School of Information Studies, SUNY-Buffalo, 2000-2001

Divisional Committee, College of Arts and Sciences, SUNY-Buffalo, 1998-1999

Curriculum Subcommittee, College of Arts and Sciences, SUNY-Buffalo, 1998-1999

Divisional Committee, Faculty of Social Sciences, SUNY-Buffalo, 1995-1998

Ad Hoc Committee on Graduate Statistics (with Sociology and Political Science), SUNY-Buffalo, 1996

Policy Committee, Faculty of Social Sciences, SUNY-Buffalo, 1989-1991, 1994-1995

Selection Committee, Graduate Group on Cooperation and Conflict Studies, SUNY-Buffalo, 1989

Secretary, Social Sciences Committee, BGSU, 1986-1987

- **Departmental Service**

Instructor, UB-SIM, Singapore, 2012, 2015-2019, 2022-present

Member, Space Committee, 2023

Member, Adjunct Evaluation Committee, 2009-2010

Chair, Department of Communication, SUNY-Buffalo, 1999-2001,  
2006-2009

Member, Graduate Admissions Committee, SUNY-Buffalo, 2008-2010

Director of Graduate Studies, Department of Communication, SUNY-  
Buffalo, 1995-1999, 2004-2006, 2020

Graduate Curriculum Review Committee, Department of  
Communication, SUNY-Buffalo, 2002-2003

Guest Lecturer, COM 101, Department of Communication, SUNY-  
Buffalo, 1988-1998, 2002-2003

Computer Committee, Department of Communication, SUNY-Buffalo,  
1991-1992

Grievance Committee, Department of Communication, SUNY-Buffalo,  
1990-1991

Speaker, Communication Graduation Ceremony, SUNY-Buffalo, 1991,  
2000-2001

Computer & Statistical Analysis, Teacher Evaluations, Department of  
Interpersonal and Public Communication, BGSU, 1986-1987

- **Community Service**

Buffalo Humane, 2006-2013

Buffalo Companion Animal Network, 2004-2005

Brightstar German Shepherd Rescue, 2005-2007

Support Our Shelter (Buffalo animal shelter), 2004

Question consultant and judge, Kids Voting of Western New York,  
1999-2001

Statistical consultant, Center for Development of Human Services &  
New York State Department of Social Services, 1994



President, Thatcher Avenue Block Club, 1990-1991

Member, Thatcher Avenue Block Club, 1989-1995

Participant, Neighborhood Cleanup, 1991, 1992

## **Awards & Honors**

Arts & Sciences Teacher Recognition, BGSU, 1987

Master Teacher nomination, BGSU, 1987

Top Paper, Information Systems Division, International Communication Association, for the paper, "Exponential Decay and Damped Harmonic Oscillation as Models of Bargaining Process," 1986

Northwestern Dissertation Year Fellow, 1985

Graduate Research Award in Communication, Northwestern University, 1984, 1985

"Top Four" Paper, Communication Theory Division, Central States Speech Association, for the paper, "Bargaining Range, Joint Authority, and the Communication Behaviors of Negotiators," 1984

Summa Cum Laude, Southwestern College, 1981

Who's Who Among American Universities and Colleges, 1981

First Round at Large, American Forensic Association, 1981

Pi Kappa Delta National Debate Champion, 1979